



**ESTATE AGENCY AFFAIRS BOARD
OF SOUTH AFRICA**

**Education and Training
Processes, Policies, Guidelines &
Procedures**

Policy Number:	
Author:	

POLICY NAME:	POLICY AND PROCEDURE FOR EQUIVALENCY EXEMPTION MATRIX FOR FURTHER EDUCATION AND TRAINING CERTIFICATE: REAL ESTATE (NQF LEVEL 4) SAQA QUAL ID 59097
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1. Definitions

Term	Definition
EAAB	The Estate Agency Affairs Board duly constituted in terms of section 3 of the Act.
Education Regulations	The educational requirements as set forth in The Standard of Training of Estate Agents Regulations, 2008 published in Government Gazette No. 31125 on 4 June 2008.
Estate agent	An estate agent as defined in section 1(vi) of the Act.
SAQA	The South African Qualifications Authority, established by the National Qualifications Framework Act, 67 of 2008.
The Act	The Estate Agency Affairs Act, 112 of 1976.

2. Purpose and scope of the policy

The policy seeks to remove barriers to entry into the estate agency sector by amending the restrictive equivalency exemption matrix which requires that, for a degree or diploma to qualify for a full exemption, business-type subjects relevant to the real estate profession need to have been completed. Under the prevailing dispensation, for instance, degrees and diplomas in the humanities, social sciences, teaching, arts etc., do not contain enough relevant subjects to be considered. As such, subjects that are not considered for exemption include: Anthropology, Social Work, Languages, Linguistics,

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Politics, Geology, etc. The policy amends the restrictive equivalency exemption matrix by allowing qualifications with subjects not previously considered for full exemption against the NQF 4 real estate, to be considered for full exemption.

The policy does not apply to persons who do not hold, at least, any three-year or any other similar tertiary qualification with the status of an NQF Level 6 qualification obtained from a tertiary academic institution accredited with the Council on Higher Education.

3. The application of the policy

- 3.1 Notwithstanding the new requirements in considering the equivalency exemption applications, a matric certificate with two official South African languages **MUST** be produced to qualify for the language exemptions. Even candidates with a relevant degree or diploma may not be fully exempt against NQF 4 Real Estate qualification, if they cannot produce their matric certificate with two South African languages, unless their qualifications were obtained in a foreign country.
- 3.2 It is further imperative that for a qualification to be considered for full exemption, it must have been completed in full. Thus, any shortage of 1 or more subjects to complete the degree or diploma, shall lead to a disqualification for exemption.

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Accredited academic institution	SAQA ID number	Comments
<p>To be considered, all qualifications equivalent to NQF 6 must be obtained from Tertiary academic institutions accredited with the Council on Higher Education.</p> <p>Note: The relevant qualifications must be completed in full</p>	Various	<p>Applicants holding any 3 year qualification equivalent to NQF 6 obtained from an accredited Tertiary academic institution are exempted from the Further Education and Training Certificate: Real Estate (NQF Level 4), subject to the discretion of the EAAB.</p> <p>The grant of an equivalency exemption against the NQF real estate qualifications does not supersede the other educational requirements for estate agents prescribed by the Standard of Training of Estate Agents Regulations, 2008 (Education Regulations).</p>

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		In compliance with the Education Regulations, a 12 month internship programme and completion of a log book (with a portfolio of evidence) as well as the writing of Professional Designation Examination (PDE 4), are mandatory, if an applicant seeks to be registered as an estate agent.
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